

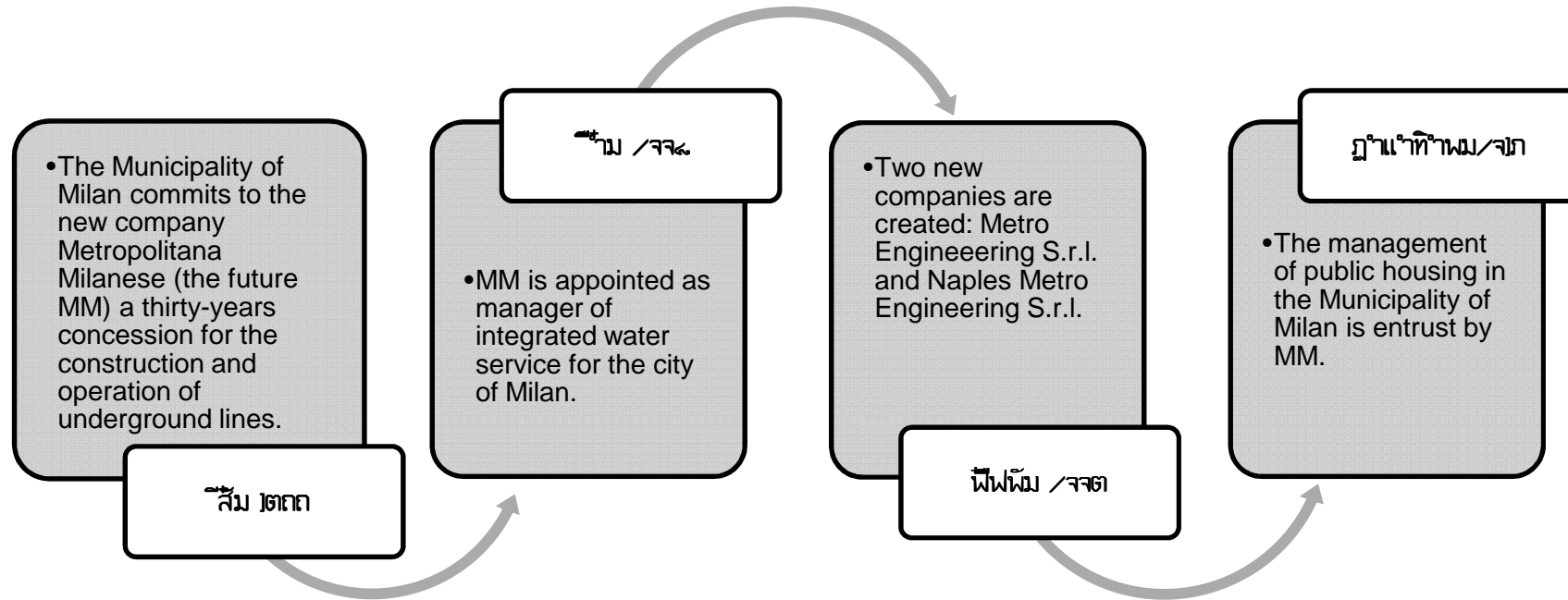


Manage water for a sustainable development

*Dott. Stefano Cetti
General Director MM S.p.a.*



MM: History and Activities



Business Areas:



Engineering of mobility and infrastructure



Manages the integrated water service for the city of Milan



Asset management of residential housing in the Municipality of Milan



Water Service

MM manages the total cycle of integrated water system (SII) of the city of Milan

- Provision of drinking water and its constant monitoring
- Collection, treatment and purification of waste water
- Customer management throughout the entire service delivery process

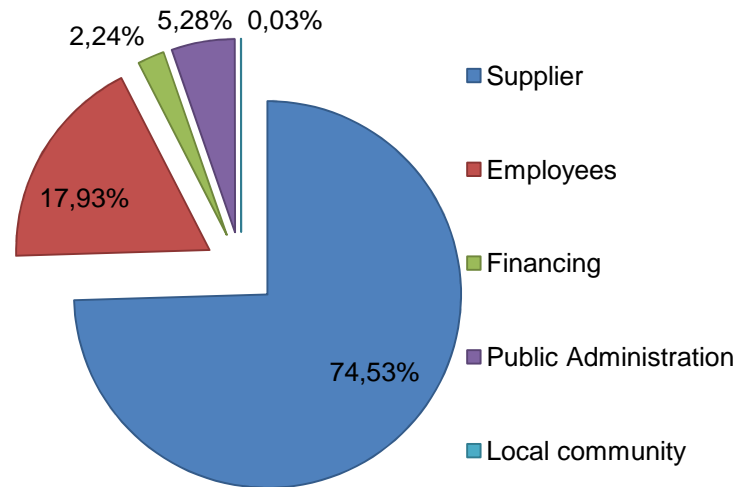
The service covers 100% of the Municipality area

- Serves a population of approx. **2 million people** including residents and city users for almost **50.000 customers**
- Thanks to its **engineering expertise**, also design new infrastructures, networks and systems and carries out upgrading and extraordinary maintenance interventions in house
- **Monitors and supervises treatment** at the city's wastewater treatment plants and **since the December 2014 directly operates and manage the San Rocco plant.**



Economic and Financial Sustainability

Producing value for the stakeholders



Operating results of 2014

- **Consolidated net profit** amounted to **8,8 million euro** (an increase of 3 million over the previous year)
- **Production value 267.6 million euro** (more than 15,5% compared to 2013)
- **EBITDA 39.9 million euro** (+ 35% compared to 2013)
- **Investments** amounting to **35,7 million euro**



Environmental Sustainability

Management system

MM is currently certified for the areas concerning the quality, the environment, energy and sustainability

CURRENT CERTIFICATIONS	Engineering	Water Service
Quality (ISO 9001)	✓	✓
Environment (ISO 14001)	✓	✓
Energy (ISO 50001)	-	✓
Sustainability (Make it Sustainable)	-	✓

Emission reduction of tCO2

The emissions of greenhouse gases amounted to almost 53,000 tCO2 in 2014, down of 8% instead of 2013

Reducing energy consumption

From 2013 to 2014 MM has reduced his energy consumption by 10%

Use of innovative technologies

The company does repair work of existing treatment plants of the integrated water system (SII) of Milan with non invasive technologies (intervention No-Dig), without digging, that permit the restore of pipes, rather than their sostitution. Use these technologies need to reduce environmental impacts, and economic costs related.



Environmental Sustainability

Guarantee a quality service

- More than **200 million cubic meters of water supplied** in 2014
- More than **17.000 samples of water**
- More than **230.000 water quality analyses**

Moreover, in order to safeguard consumption during the months of EXPO 2015, the laboratory has stepped up research and experimentation activities, in collaboration with research institutions, universities and other providers, in order to have procedures and innovative instrumentation for on-line monitoring of the quality of the water supplied.

MM S.p.a. is constantly investing in the best analysis technologies.



Environmental Sustainability

Reuse of Irrigation

- Milano San Rocco and Milano Nosedo are the two main purification centres where flowing 90% of burden waste water produced from the territory
- Milan is the main European example of **integral reuse of treated water in agriculture** with a percentage **34%** compared to untreated

Reuse irrigation		2012	2013	2014
Capacity for irrigation	m ³	80.080.454	80.371.345	88.982.062
Percentage increased to reuse irrigation compared to treated	%	32,1%	32,3%	33,8%



MM is the reference point for the development of Milan

MM for his history and his evolution as a multiservice company:

- Structurally able to build and organize in a sustainable way services for the city
- Able to capitalize his competence in asset management in complicated context, thanks to our engineering experience of services